Energy management is essential to the sustainability and profitability of an operation. Second to raw materials, energy is the largest expense in most chemical and refining processes. Those refineries and petrochemical companies who invest in energy efficiency gain a competitive advantage through improved operating margins, production flexibility and better carbon footprints. Improving energy consumption should be seen as a business opportunity and embedded within all aspects of the enterprise. External and internal factors make energy optimization an on-going challenge in any operation. Energy sources, supply and costs are changing and evolving. Feedstock shifts impose adjustments in operating strategies. Sales contracts impose constraints. Environmental regulations and taxes can force operating shifts while equipment ages with time and its condition impacts operating effectiveness, for instance, heat exchangers age and get fouled.

So, how can refinery and petrochemical companies keep energy efficiency at front-of-mind in the midst of business complexity and uncertainty?

Tackling energy inefficiency is divided into supply-side and demand-side areas. On the demand-side, there are various strategies for reducing energy demand. Fundamentally, making more efficient use of all heating and cooling sources presents opportunities in a plant. This is known as heat integration and is tackled during design but also on any operating facility. Demand can be reduced through better operation and maintenance of process equipment. Heat exchangers encounter a variety of operating challenges ranging from fouling on heat transfer surfaces, vibration and hydraulic issues. Process strategies can have a significant impact on energy use, for instance, adjusting operating temperatures, tuning and adjusting column tray and flow. Reducing process variability (through optimization and real-time control) can significantly improve efficiency. On the supply side, actively managing the available utility sources based on their temporal pricing and supply typically can achieve enormous savings.

In summary, there are four strategic opportunity areas for energy savings:

- Better design of new facilities
- Capital investment to revamp processes for energy efficiency
- Improvement in operating and maintenance strategies
- Effective management of utilities for either lowest cost or lowest energy use

It is a combination of these four elements that industry needs to respond effectively to the issues in energy efficiency and carbon footprint.

Design for energy efficiency

Process engineering design faces a range of design objectives starting with yield and quality targets, feedstocks, flexibility to handle changes in feedstock and product over time, safety and emissions compliance, operating stability and capital cost minimization. When energy efficiency is relegated down the priority list there will be a negative impact over the life of the plant.

The enemy of energy efficient designs is time. Most projects today, whether large or small, are under huge schedule pressure. The most proven or easiest to design process (from a functional point of view) gets developed. Incorporating heat integration (pinch) analysis into this early stage can yield important lifecycle benefits. Energy efficient processes not only save lifecycle costs but also capital through reduction in required ratings. This will help to also save hot and cold utilities.

Ways to improve energy optimization at the early design stage include:

- Intuitive heat integration (pinch) analysis and optimization software embedded within the process simulation enables the conceptual designer
to rapidly investigate, screen and select better designs from an energy point of view

- Detailed heat exchanger modelling within the process simulation enables the conceptual designer to look at trade-offs between heat exchanger size, efficiency and operability to achieve the best trade-offs between capital and operating cost

- Optimization of the interaction between heating and cooling block and key process units, such as separation columns, using optimization methods within leading process simulators

Energy conservation is important, not only to large bulk petrochemical and fertilizer processes but also to new bio-conversion processes seeking commercial viability. Liquid Light is a start-up company who are commercializing patented bio-to-chemicals processes and Pan Pacific is a company addressing conceptual process design of algal biofuels production. Both organizations have made use of these early design approaches to improve the economics of their novel processes. Braskem has developed an innovative energy efficient process for synthesizing isopropanol from sugarcane by utilizing the above approach. Thirty percent energy saving is achieved in the early stage of process design with the right combination of process knowledge and software tools like energy analysis inside Aspen Plus.

**Revamping existing facilities**

Diverse opportunities are available to improve energy use in existing facilities and many of these alternatives also fortuitously improve yields. The same tools, which are available during front-end design, are similarly available to the engineer looking at energy conservation and plant improvement. Several of the key opportunity areas are heat exchanger reconfiguration; replacement and addition of heat exchanger; more aggressive preventative maintenance strategies to reduce heat exchanger fouling; process changes in operating parameters and configuration to improve efficiency.

A comprehensive energy analysis of an existing process facility may identify dozens of individual opportunities for improvement, some of which involve significant capital expense and others involve trade-offs in production achieving both energy reduction and yield improvement. LG Chem, in a recently published case, gained both energy savings and a 10 percent yield improvement through column reconfiguration; replacement and addition of heat exchanger; more aggressive preventative maintenance strategies to reduce heat exchanger fouling; process changes in operating parameters and configuration to improve efficiency.

**Operations and maintenance strategies**

A range of operating practices and strategies are available to collectively improve the energy use within a plant. Several of these include:

- **Visibility of energy use KPIs**
  Visual KPI dashboards representing plant performance are the starting point for operational improvement. When all operators, maintenance personnel, planners and managers understand the impact of their actions on plant energy use and costs, it gives each individual in an operating environment ownership of the energy challenge.

- **Heat exchanger maintenance**
  Heat exchanger fouling imposes both energy and yield penalties. Tuned process and heat exchanger models can be used in combination with real-time plant data to predict heat exchanger fouling and to drive improved maintenance schedules that reduce plant outages, energy use and yields. Organizations, such as ENIOS and Dow Chemical, have documented significant revenue impact from these strategies.

- **Efficient production / Energy planning and scheduling**
  Establishing a link between production and energy scheduling ensures secure energy supply for plants; reduces the need for flaring of surplus fuel gas and venting of surplus steam and helps forecast possible bottlenecks. Better daily scheduling and reacting to changes quickly with enhanced execution is crucial. Supply-Side Management in the production planning process, energy costs and emissions targets are becoming an integral part of planning. Operational benefits can be gained by planning for inbound and outbound energy use (i.e. process equipment and facilities energy use, feedstock scheduling, purchase of external utilities versus use of internally available sources).

- **Real-time optimization combined with advanced control**
  Advanced process control (APC) can manage a process to reduce variability and enable the plant to be ran closer to its desired performance. This in turn can reduce overall energy budget for the process and better manage emissions within permitted limits. Aspen DMC3 software is a new generation of advance process control that makes an advanced control system more intuitive and maintainable. Real-time optimization can be combined with advanced process control to further achieve energy reduction. By running an analytical process model continuously against plant data, operating strategies can be continuously revised based on actual plant performance.

**Making the difference**

The priority that companies place on energy management fluctuates in concert with trends in energy prices and price uncertainty. This is a short-sighted view. In the longer term horizon, investments in energy minimization will pay off over an asset’s lifecycle. By achieving the same outcomes through less energy usage, organizations can implement more efficient processes and embrace advanced technology to improve performance. Energy improvement has the side benefit of improving process yields. It also has sustainability benefits. Process plants as major energy consumers will be increasingly under regulatory and public scrutiny related to their carbon footprint.

For many enterprises, the value of energy reduction on profitability is usually evident. The challenge is in clearly identifying opportunities for improvement and their capital and operating implications. State-of-the-art process simulation, analysis, planning, scheduling, optimization and control software optimizes energy usage by managing operations across the enterprise. Capital savings can be made by implementing more energy efficient operational measures, resulting in increased production and reduced emissions.

Adopting best practice improves the way companies source, trade and use energy. Operating existing utilities with minimum cost and maximum reliability delivers the optimum production plan while considering ever-changing environmental, organizational and technical constraints. Managers can use best practice to make calculated, measured and sustainable decisions, while meeting regulations and improving production standards. By considering total energy and utilities systems, leading energy management software tools provide a process organization the perfect solution to taming the energy beast from design through operation and help dramatically improve margins.

Sunil Patil is Director of Business Consulting, APAC Engineering, AspenTech.