



AspenTech® Customer Training

A catalyst to accelerate and optimize your technology investment

Take advantage of AspenTech's world-class customer training services to help maximize the value of your technology investment. The sooner your team can begin using AspenTech technology with confidence, the sooner it can deliver the measurable benefits and significant return on investment you expect.

Why AspenTech Customer Training

- **Full range of application-focused courses** means you can choose a program to reflect the way you use AspenTech solutions in your own environment
- **Industry-proven instructors** bring real-world expertise to the classroom, enhancing the training experience
- **Training facilities worldwide**—or training provided at your site—enable you to ensure training programs that align with your business goals
- **Virtual training** delivers the classroom environment right to your desktop and saves time and money on travel

Our Course Portfolio

We offer more than 50 practical, application-focused courses in the core aspenONE® solution areas:

- Process Engineering
- Advanced Process Control
- Production Management and Execution
- Planning and Scheduling
- Supply and Distribution

The level of depth includes introductory, intermediate, and advanced to fit our customers' learning needs. We also provide customized training on specialized or advanced topics to meet our customers' more specific needs.

We deliver more than 800 classes annually around the world. Our goal is to enable every customer to maximize the benefits of our software technology and use our tools to solve their business and technology problems.

Our Instructors

Our instructors are highly versed with the technology in the industry domain. Almost all our instructors have advanced technical degrees in their respective fields. Many of them come from the same industry as our customers. They are industry-proven and bring real-world industry expertise and hands-on experience to the classroom, enhancing the learning experience.

In addition to their specialized expertise in the technology, AspenTech instructors offer a unique understanding of the industry requirements and business concerns. Our instructors interact with our customers not only in the classrooms, but also through their work as technical support consultants or implementation consultants, providing a deep appreciation of your issues and needs.

||||||| Our Delivery Methodology

We have the following training delivery methods to fit our customers' needs:

- Public classroom in our training centers (Instructor Led)
- Public online classroom through web delivery (Instructor Led, Virtual Facility)
- Private training specific to one customer at the customer facility or in AspenTech classroom (Instructor Led, Onsite)
- Private training through web delivery (Instructor Led, Private)



||||||| Customer-Focused Training Coordinators

Visit our website <http://support.aspentech.com/supportpublictrain/TrainHome.htm> for more detail on our training programs. Our staff is focused on serving all of your training needs—from course selection through registration and follow up.



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||||||| About AspenTech

AspenTech is a leading supplier of software that optimizes process manufacturing—including oil and gas, petroleum, chemicals, pharmaceuticals and other industries that manufacture and produce products from a chemical process. With integrated aspenONE solutions, process manufacturers can implement best practices for optimizing their engineering, manufacturing and supply chain operations. As a result, AspenTech customers are better able to increase capacity, improve margins, reduce costs and become more energy efficient. To see how the world's leading process manufacturers rely on AspenTech to achieve their operational excellence goals, visit www.aspentech.com.

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