![aspentech logo]

AspenTech® Customer Training Services

*A catalyst to accelerate
and optimize your
technology investment*

![aspenONE logo]

"I was able to use what I learned in this class and go to a potential client of mine who uses AspenPlus and within an hour close the multiple recycle loops that had been bothering us for months."

AspenTech® Customer Training Services

||||||| Enable and Empower Your Company to Succeed

You've invested in best-in-class AspenTech solutions—the aspenONE® suite of applications, which optimizes performance for more than 1,500 of the world's leading process companies. With AspenTech's customer training services, you'll maximize the value of your technology investment. The sooner your team can begin using AspenTech technology with confidence, the sooner it can deliver the measurable benefits you expect.

||||||| Instructors Bring Industry Expertise and Hands-on Experience

AspenTech courses are delivered by highly-trained instructors—many of whom have advanced degrees in their fields. Not just experts on the technology, our instructors fulfill dual roles, serving as customer support engineers or implementation consultants, bringing timely, real-world experience to the class.

||||||| Broad, Flexible Training Options—to Align with Your Business Goals

AspenTech delivers more than 800 classes annually; participants may choose from among 50 distinct courses, covering introductory, intermediate, and advanced topics. Our flexible delivery methods incude:

Why AspenTech Customer Training?

- **Full range of application-focused courses*** means you can choose a program that matches your specific AspenTech solutions and operational environment.

- **Industry-proven instructors** bring real-world expertise to the classroom, enhancing the training experience.

- **Training facilities worldwide**—or training provided at your site—give you greater flexibility to get the training you need, when and where you need it.

- **Virtual training** delivers the classroom environment right to your desktop and saves time and money on travel.

- **Self-paced learning**—jump start your Engineering training with self-paced Computer-Based Training.

*AspenTech also provides customized training on specialized topics when core courses are not available.

Live Instructor Led Training

- Public classroom in our training centers (Instructor Led, Traditional Classroom)
- Public online classroom through web delivery (Instructor Led, Virtual Classroom)
- Private training specific to one customer (Instructor Led, Traditional Classroom)
- Private training through web delivery (Instructor Led, Virtual Classroom)

Short Sessions

- Computer-Based Training for select Engineering products (Self-Directed CBT)
- Live product application webinars with product demonstrations
- Recorded product application webinars for on-demand access
- Voice-enriched on-demand presentations in multiple languages

Feature	Benefit

Comprehensive, Application-Focused Programs

AspenTech provides more than 50 courses in core aspenONE solution areas, including Advanced Process Control, Planning and Scheduling, Engineering, Production Management and Execution, and Supply and Distribution.

- Deploy and operate the solutions in a fraction of the time, improving performance and reducing costs.
- Reduce downtime or disruptions, improving plant and refinery productivity.
- Increase product quality and throughput through more efficient designs and effective operational decision making.
- Reduce burden on support organization and increase employee satisfaction.
- Realize an ROI between 25 percent to 500 percent.

Highly Trained Instructors

In addition to their work in customer training, AspenTech instructors serve the company as customer support engineers or implementation consultants.

- Enhance the classroom experience with real-world expertise and up-to-date information on the technology.
- Receive a unique understanding of your industry requirements and business concerns.
- Earn CEUs or meet other licensing standards to maintain professional standing or adhere to your organization's competency requirements.

Global Training Facilities—or Training at Your Site

AspenTech provides flexible options to meet your specific needs.

- Participate in training programs in a location most appropriate for you and your organization.
- Take advantage of on-site private training as a cost-effective alternative when it is necessary to train multiple staff.

Virtual Training

AspenTech provides live instructor-led virtual training courses using Internet conferencing—enabling students to attend classes, ask questions, view demos, conduct workshop exercises, and chat with other students— all from their desktop. View a 2-minute demo!
http://www.aspentech.com/support/virtual.cfm

- Employees remain productive by staying close to their work.
- Eliminates travel costs and saves time.
- Train multiple people in multiple locations simultaneously.

A Mark of Excellence—and Accomplishment

AspenTech training meets industry standards of excellence. Continuing Education Units (CEUs)—as well as other standard measurements recognized by international industry licensing boards—are awarded to participants who complete AspenTech's training. Use these credits to maintain professional standing or meet an organization's competency requirements.

Cost-effective Pricing

Training will maximize your return on investment. To make our training courses even more cost effective for your organization, AspenTech offers volume discounts on long-term training agreements based on the number of courses selected or on the amount invested.

North and South America

U.S. Training Centers

Phone: (toll-free):
+ 1-888-996-7100, menu option 7

Phone (outside North America):
+ 1-281-584-4357, menu option 7

Fax: + 1-281-504-3500

Email:
training.registration@aspentech.com

Europe, Middle East and Africa

European Training Centers

Phone:
+44 (0) 1189226555, menu option 7

Email: atetraining@aspentech.com
or
training.registration@aspentech.com

Japan

Phone: + 81-3-3262-1743

Fax: + 81-3-3262-1744

Email: atjtraining@aspentech.com

Asia and Australia

Phone: + 65-6395-3900

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||||||| **Contact Us**

To learn more about AspenTech's Customer Training Services—including course information and learning objectives, public training locations, on–site training options, and more—please contact the AspenTech training location in your region or visit us on the web at
http://support.aspentech.com/training.

||||||| **About AspenTech**

AspenTech is a leading supplier of software that optimizes process manufacturing—including oil and gas, petroleum, chemicals, pharmaceuticals and other industries that manufacture and produce products from a chemical process. With integrated aspenONE solutions, process manufacturers can implement best practices for optimizing their engineering, manufacturing and supply chain operations. As a result, AspenTech customers are better able to increase capacity, improve margins, reduce costs and become more energy efficient. To see how the world's leading process manufacturers rely on AspenTech to achieve their operational excellence goals, visit **www.aspentech.com**.